



2018-2019 Price List Conferences & Events

Membership Dues (Traditional Membership)

Students (HS College)	\$13.00 (\$8.00 National + \$5.00 State)
Teachers (HS College)	\$25.00 (\$20.00 National + \$5.00 State)
Administrators	\$25.00 (\$20.00 National + \$5.00 State)

Affiliation Pricing (Total Participation)

For Total Participation Plan (TPP) pricing & curriculum ordering, refer to the information provided on the next page.

Fall State Leadership Conference

November 18–20, 2018
Best Western Royal Plaza Hotel, Marlborough, MA

Price List

Students (Quad)	\$285.00/person
Students (Triple)	\$295.00/person
Teachers (Double)	\$320.00/person
Teachers (Single)	\$400.00/person

Note 1: Chapters never having participated in the FSLC sending at least three students and one advisor will be allowed to send one student and one advisor to the conference **free of charge**. The Advisor will be booked based on the double occupancy rate. If a single room is desired, the chapter will be responsible for the remaining difference of \$80.00.

Note 2: Students should be roomed in triples and quads as much as possible. The number of rooms required for this conference continues to grow and we would like to establish the best utilization of space possible. If you want roommates for your students, you must contact another chapter to make arrangements. Please make note on your rooming list if you have made arrangements to share rooms with another school.

District Leadership & Skills Conference

District 3 (2/27/2019)	District 6 (3/12/2019)
District 2 (2/28/2019)	District 5 (3/13/2019)
District 1 (3/1/2019)	District 4 (3/14/2019)

Price List

Registration fee is \$50.00 per attendee (contestants, state officer candidates, and observers) and \$45.00 per teacher, chaperone. **Schools pay half cost for 4th competitor in events where they have a 100% section.**

State Leadership & Skills Conference

April 25–27, 2019 (2 nights, 5 meals)
Best Western Royal Plaza Hotel, Marlborough, MA
Blackstone Valley RVTHS, Upton, MA & Keefe Technical School, Framingham, MA

Price List

Students (Quad)	\$285.00/person
Students (Triple)	\$295.00/person
Teachers (Double)	\$320.00/person
Teachers (Single)	\$400.00/person

Note 1: Students should be roomed in triples & quads as much as possible. The number of rooms required continues to grow and we would like to establish the best utilization of space possible. If you want roommates for your students, you must contact another chapter to make arrangements. Please make note on your rooming list if you have made arrangements to share rooms with another school.

National Leadership & Skills Conference

June 24–29, 2019
Louisville, Kentucky

Price List

Registration Fee: \$180.00/person
Important Note: Charges for transportation and lodging at the NLSC are determined by the travel agent according to the prices for hotel negotiated by National SkillsUSA and current group discount airfares. Prices are announced in the spring of each year.

WorldSkills 2019

August 22–27, 2019
Kazan, Russia



SkillsUSA Massachusetts will be represented at the 45th WorldSkills competition by Timothy Girouard, Plumbing. Tim is a graduate of Smith Vocational & Agricultural High School in Northampton, MA and David Fors, Collision Repair. David is a graduate of Montachusett RTHS in Fitchburg.

WorldSkills International (WSI) is a nonprofit membership association open to agencies or bodies that have a responsibility for promoting vocational education and training in their respective countries/regions. WSI operates worldwide and is politically and denominationally neutral.

WSI provides a unique means of exchange and comparison of world-class competency standards in the industrial trades and service sectors of the global economy. The continued growth of WSI attests to the fact that traditional trade and craft skills, along with the newer technology multi-skilled vocations, make an essential contribution to the economic and social well being of people everywhere.

As a freestanding, nonpolitical organization, WSI provides a cost-effective means for international government and industry cooperation in achieving higher standards and status for vocational education and training on a worldwide basis.

WSI is an international, member-driven organization that works through collaborative efforts to raise the awareness of skilled professions. Currently, there are 50 member countries.

SkillsUSA joined the international organization in 1973 and competed for the first time in 1975. To view SkillsUSA's team member selection procedures, visit this page.

The first competition was held in 1950 in Madrid, Spain. Germany hosted the most recent WorldSkills Competition in Leipzig in 2013.

As many as 200,000 spectators, public policy makers, employers, teachers, trainers, technical experts and government officials from around the world attend the biennial competitions.





SkillsUSA Massachusetts
2018-19 Total Participation Plan
AFFILIATION PAYMENT and DEADLINES



IMPORTANT CHANGES:

- Contracts are no longer available in paper form. *TPP affiliations will be uploaded and processed online* for the 2018-19 school year. Instructions on how to process online will be communicated in September.
- *Career Essentials Suite:* Details on these products can be found at: <http://www.skillsusa.org/programs/career-essentials>. The entire suite (sans the Adult version which will be ready in January, 2019) is ready for classroom use and meets the standards for workplace/employability skills development. Feel free to contact the state SkillsUSA office with questions about the Career Essentials Suite of products.
 - The Career Essentials Suite of products now included: Exploratory (Ages 12-15), Fundamentals (Ages 15-17), Advanced (Ages 17-19) and Adult-Learner (Ages 19+)

The Total Participation Plan cost is inclusive of one affiliation fee for multiple students, professionals and an educational resource cost. The educational resource credit can be used to purchase the new Career Essentials- Experiences. Your school or district is required to pay and meet the minimum requirement for the entire agreement.

PRICING:

NO. OF STUDENTS	STUDENT Affiliation	EDUCATIONAL RESOURCES	PROFESSIONAL Affiliation	TOTAL COST
1-24	Not eligible	<p>The formula used for the minimum dollars you must purchase is:</p> <p>\$5.95 x the number of student affiliations.</p> <p><i>NOTE: You must pay the retail price of the product you choose to order. Your required purchase may be more if the product you are purchasing costs more than the minimum formula calculated above.</i></p>	<p>\$25.00</p> <p>Per Professional</p> <p>Minimum of <u>one professional per occupational training area per school</u> is required.</p>	<p>Student Affiliation</p> <p>+</p> <p>Educational Resources & applicable shipping</p> <p>+</p> <p>Professional Affiliation</p>
25 - 99	\$445			
100 - 150	\$715			
151 - 250	\$1,437			
251 - 350	\$1,925			
351 - 500	\$2,435			
501 - 650	\$3,075			
651 - 750	\$3,420			
751 - 1,000	\$4,270			
1,001 - 1,250	\$5,050			
1,251- 1,650	\$6,165			
1,651- 2,000	\$6,900			
2,001- 3500	\$8,250			

DEADLINES	Action Needed	Description and Instructions
Nov. 15	Affiliation Incentives	To receive full services from SkillsUSA (including <i>SkillsUSA Champions</i> and professional affiliation incentives) TPP affiliations must be submitted and all students and professionals must be registered online within the SkillsUSA website .
Dec. 15	<p>*TPP affiliation due to State Association Director Karen Ward.</p> <p>*All First Semester students and professionals registered online.</p>	<p>*All Total Participation Plan (TPP) affiliations must be submitted for approval online within the SkillsUSA membership website.</p> <p>* All first semester students enrolled in your schools CTE program and all professionals should be registered as members online within the SkillsUSA membership website.</p> <p>*Order Educational Resources for each student on the plan.</p>
Dec. 31 State Assoc. Director	Online affiliations due to National office online.	State Directors should approve and submit all TPP affiliations online within the SkillsUSA membership website .
Jan. 31	All Second Semester students registered online.	All second semester students enrolled in your schools CTE program and all professionals should be registered as members online within the SkillsUSA website .

EDUCATIONAL RESOURCE REQUIREMENT

Order Educational Resources that equal the value of the required amount.

ORDERING PROCESS for the REQUIRED EDUCATIONAL RESOURCES

NOTE: Once you select a product for your plan and are invoiced as part of your affiliation purchase you cannot change to another product. Credit is forfeited if orders are not placed by June 1st of the current school year. Career Essentials: Experiences: By agreeing to the affiliation you agree to purchase and integrate the Career Essentials: Experiences to support your program. During the ordering process; select PO as your form of payment. In the PO number box type; TPP along with your TPP invoice number (i.e. TPP T79018).

- View product details and order at <http://www.skillsusa.org/programs/career-essentials>.

If you do not need to order Career Essentials, you can substitute an order of equivalent value with Career Essentials-Assessments or with any of the approved SkillsUSA Educational Resources.

Substitution option #1: Order Career Essentials-Assessments

- View all available assessments and order at <http://www.careeressentials.org/assessments>. **(Automotive and HVAC assessments are not eligible for purchase through Total Participation Plan.)**
- During the ordering process; select PO as your form of payment. In the PO number box type; TPP along with your TPP invoice number (i.e. TPP79018).
- Discount price of \$12 per assessment for the number of students and professionals registered the previous year within the SkillsUSA membership website. Regular price is \$22 per assessment.

Substitution option #2: Order other SkillsUSA Educational Resources

- Excluded from the selection in the catalog are the Quiz Bowl Timing Tools and the OSHA training course, CareerSafe.
- View the SkillsUSA Educational Catalog at www.skillsusa.org/store or email Rhodge@skillsusa.org for a catalog by mail. Please include your name and address in the email.